

Respected Sir / Madam,

BEML LIMITED, a Govt of India Undertaking, under the ministry of Defense, is pleased to inform you that like previous edition of EXCON, this year also BEML is participating in **EXCON 2019** to be held from **10th to 14th Dec 2019** at **BIEC (Bangalore International Exhibition Centre)**, Tumkur Road, Bangalore.

In this connection, we would like to inform you that **BEML has taken 594 Sqm (22 m x 27 m)**

outdoor Area (Stall no-OD-12 corner site) as per layout sketch attached- **Annx-A**.

We are pleased to invite you for **stall design** having **one big hall of dimension 20ft x 40ft and a conference room of size 15 x 20 ft**, and open area for display **6 equipment in the front of the hall**. Dimensions of the equipment proposed to be displayed in open area is enclosed at **Annx-B**. Our proposed Stall layout is enclosed herewith for your reference only and any improvements on the same is welcome, considering the dimensions of equipment models proposed for outdoor display.

As you have helped **BEML** by providing suitable designs in the earlier versions of EXCON exhibition, during the current year also we request you to provide the **Stall Construction Design along with Bill of Material**. Alternate designs received will be evaluated and projected to our Management and finally our Management approved design will be tendered out for stall construction after following the tender procedure.

We wish to bring to your kind attention the following:

- The selected stall design will be used for floating the tender for stall construction.
- You will not have any proprietorship / claims on your designs in case your design is selected for our Stall construction.
- If you are submitting the design **(with all views of design)**, the same data will be used for floating the tender along with the **Bill of Material** provided.
- Tender will be floated in the **Beml web site**.
- Stall Construction Design and corresponding Bill of Material is one of the Pre bid Criteria for submission of tender.
- Bill of materials also has to be submitted along with the design **(i.e dimensions, structure, material used, dimensions of partition wall, blowups, etc.)**
- You may have to compete with **other 5/6 contractors** for quoting your best price, against the construction of stall. The lowest bidder will be awarded the work order for construction of Stall.

You are most welcome with your valuable ideas for stall design to suit to our layout size and we will be happy to provide all the necessary basic information about our requirements.

You may please submit your design on or before **12th July 2019**. Offers received after this date will not be considered for any evaluation.

I hope you will enjoy to work with our company and we will also look forward to work with you for the forthcoming exhibition.

For any clarification you may contact me at [080-22963590](tel:080-22963590) /92 Mob:9591988123 / 9741351588

Regards

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